



WHY MYST

One of the World's Most *Trusted Charter Brokers*

Myst Yacht Charters is a US-based boutique brokerage specializing in private yacht charters across every major destination worldwide. Our team brings years of hands-on experience chartering yachts at every level — from performance catamarans to 200-foot superyachts — matched with deep personal knowledge of the vessels, crews, and destinations we recommend.

4.9 ★ TRUSTPILOT RATING	200+ REVIEWS	Global FLEET ACCESS
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We work exclusively with high-net-worth and ultra-high-net-worth clients. Our business is built on repeat bookings, referrals, and a reputation for delivering exceptional experiences. The same standards your clients expect from you. We're licensed, fully insured, and hold established travel industry partnerships that provide access to every yacht available for charter worldwide.

Candice from Myst was so responsive and helpful right away that it was clear she was the person I needed to go with. She listened to what we were looking for, guided us in the right direction and put us on a catamaran with a captain and crew that made our dream trip a reality.

MARCY A (TRUSTPILOT)

Captain Mike and his crew could not do enough for us and anticipated everything. Chef Jenn's meals are Michelin star. We've had the opportunity to eat at some amazing Michelin star restaurants around the world, and Chef Jenn's meals far exceed.

BETSY B (TRUSTPILOT)



WHY PARTNER WITH US

Built to Make You Look *Exceptional*

We designed every element of our partner program to protect your client relationships, reward your referrals consistently, and create genuine reasons to keep working together.

We Protect Your Client Relationships

You remain the primary relationship. We can communicate directly with the client or stay completely behind the scenes, depending on your preference. We match your tone, your responsiveness, and your service standard.

We Refer Business Back

When a charter client needs private aviation, we send them to you. We actively look for opportunities to create repeat, long-term relationships. This is a genuine two-way partnership.

Competitive Referral Commissions

A clear, partner-friendly commission structure. Reliable, on-time payouts. Designed to make it consistently worthwhile to refer clients our way.

Full Transparency & Tracking

Every referred client is tracked internally from day one. We document the referring partner on each deal. No confusion around ownership or commission. You have full visibility throughout the process.

Access You Can't Easily Replicate

We can offer any yacht available for charter worldwide - from catamarans to 200+ ft superyachts. Backed by years of direct relationships with yacht managers, captains, and central agencies across every major market.

Seamless for Your Client

US-based company with US banking. No international wires or currency friction. We manage all logistics end-to-end: yachts, crews, provisioning, itineraries, and guest preferences. Your client experiences a completely handled journey.



HOW IT WORKS

Getting Started is *Simple*

Our process is designed to be effortless for you and your team.

- Schedule a Partner Introduction Call**

A dedicated 15–20 minute call to walk through the program, align on commission structure, agree on how you'd like client communications handled, and answer any questions. We set everything up in writing before your first referral.
- You Make the Introduction**

When a client expresses interest in a yacht charter, simply introduce us — however you prefer. We can receive a direct handoff, stay behind the scenes as your "in-house yacht specialist," or anything in between. You decide.
- We Handle Everything**

From the first conversation to the final port, we manage the entire process: destination advice, yacht shortlisting, crew vetting, itinerary planning, contract management, provisioning, and on-trip support. Your client is in expert hands.
- You Receive Your Commission**

Once the charter completes, your referral commission is paid on time, in full, via US banking. No chasing, no ambiguity.
- The Relationship Grows**

Repeat charters, aviation referrals back to you, and a deepening partnership that benefits both sides. This is how we work best — with partners who are in it for the long term.



GET STARTED

Contact *Us*



Toll Free: **1-833-YACHT-4U**

Outside of US + Canada: **1-207-588-1264**



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GET IN TOUCH